



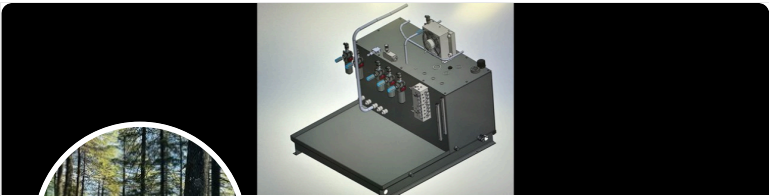
Me ▾



For Business ▾



Try Premium fo



Abhinandan Kaushal (He/Him)
Engineer



- Centennial College

North York, Ontario, Canada · [Contact info](#)

262 connections

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Open to work

Engineer, Project Engineer, Technical Sales Specialist, Project Manager and Prod...

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About

Dynamic Project Engineer with five years of experience, adept in project management, industrial manufacturing, stakeholder management, and technical sales. Proven expertise in overseeing production activities for multi-million-dollar engineering projects, coupled with a strong understanding of manufacturing processes from prototype to final product. Demonstrated ability to drive sales through technical proficiency and effective communication, ensuring alignment between customer needs and product offerings.



Top skills

Negotiation • Engineering • Leadership • Manufacturing • Mechanical Engineering →

Activity

266 followers

Abhinandan Kaushal commented on a post • 3mo

I'd love to hear more (interested)

Abhinandan Kaushal commented on a post • 4mo

Great opportunity I'm interested

Abhinandan Kaushal commented on a post • 5mo

Inspiring sir ji

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Experience



Service and Production Coordinator

Motion · Permanent Full-time

Jun 2022 - Nov 2023 · 1 yr 6 mos

Vaughan, Ontario, Canada · On-site

- Engineered Sales organization focused on Industrial Automation and Fluid Power. This includes Field Service, Component Repair, and Engineered System Design and Fabrication.
- Conducted research into the feasibility, design, operation, and performance of mechanisms, components, and systems
- Planned and managed projects, and prepared material, cost, and timing estimates, reports, and design specifications for machinery and systems
- Managed coordinating and integrating technical activities in architecture or engineering projects.
- Designed power packs, machines, components, tools, fixtures, and equipment.
- Analyzed dynamics and vibrations of mechanical systems and structures
- Supervised and inspected the installation, modification, and commissioning of mechanical systems at construction sites or in industrial facilities Developed maintenance standards, schedules, and programs and provided guidance to industrial maintenance crews
- Investigate mechanical failures or unexpected maintenance problems

💡 Man Management



Technical Sales Advisor

Concentrix · Permanent Full-time

Sep 2020 - Jun 2022 · 1 yr 10 mos

Toronto, Ontario, Canada · Remote

- Managed key client relationships and provided customer support
- Reached out to potential customers through social media, phone calls, and internet searches to generate new leads.
- Build strong relationships with customers and maintain customer satisfaction.
- Understand complex customer needs to prepare custom quoting.
- Executed sales presentations and met technical requirements.
- Helped customers with on-the-spot troubleshooting.
- Collaborated with vendors to develop relationships and boost sales.
- Increased revenue and profitability by generating new business and developing existing accounts.

💡 Technical Presales, Technical Sales Consulting and +2 skills

Project Engineer


Fujikawa Power · Permanent Full-time

Jan 2017 - Dec 2018 · 2 yrs


India · On-site

- Led successful completion of a new product launch project, managing a budget of 1M CAD within six months. Formulated and executed comprehensive project strategies, ensuring adherence to budgetary and scheduling parameters.
- Conducted in-depth research on emerging technologies and materials, providing insightful recommendations to supervisors for enhancing new product development and minimizing equipment downtime.
- Demonstrated proficiency in product testing methodologies, meticulously documenting outcomes in a clear and timely manner. Actively contributed to monthly company meetings, offering valuable insights that shaped standard operating procedures.
- Exhibited expertise in equipment maintenance and troubleshooting, ensuring uninterrupted workflow and operational efficiency.
- Applied principles of material science and stress analysis to optimize product design processes, fostering innovation and performance excellence.
- Orchestrated team coordination and conflict resolution efforts, fostering a collaborative environment conducive to project success.
- Played a pivotal role within a project coordination team, reporting to diverse project managers and overseeing concurrent commercial projects
- Facilitated the procurement process by assisting in Request for Proposals (RFPs) for subcontractors, managing drawing logs, blueprint interpretation, schedule updates, budget monitoring, quantity take-off, and change order administration.

- Spearheaded organization and participation in project meetings, drafting minutes and distributing pertinent documentation to stakeholders. Proficiently managed project-related administrative tasks, including spreadsheet maintenance, report generation, and presentation development.
- Maintained open communication channels with Production staff, documenting equipment issues and malfunctions to facilitate timely resolution.
- Leveraged AutoCAD and SolidWorks expertise to implement design changes and develop innovative product designs.

 Man Management

Education



Centennial College
Electromechanical Technology/Electromechanical Engineering Technology
Jan 2020




Fleming College
Project Management
Jan 2019

Show all 4 educations →

Skills

Man Management



3 experiences across Motion and 2 other companies

Technical Presales



Technical Sales Advisor at Concentrix

Show all 53 skills →

Recommendations


Received Given


Nothing to see for now


Recommendations that Abhinandan receives will appear here.

Interests

Top Voices Companies Groups Newsletters Schools





Austin Belcak 

I Teach People How To Land Amazing Jobs Without Applying Online // Ready To Land Your Dream Job? Head To  CultivatedCulture.com/Coaching

1,384,478 followers

+ Follow



Ray Dalio 

Founder, CIO Mentor, and Member of the Bridgewater Board

2,665,001 followers

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Farhan Faiz · 3rd+
Bachelor of Business Administration, Project Management, Pursuing Strategic Management

Message

JOHN VAN DUSEN · 3rd+
Customer Service and Operations Manager

Message



MEHDI HASHEMINASAB · 3rd+
Technical Sales

Message

Melody A. · 3rd+
Medical Assistant

Message



Mike Bowman · 3rd+
Foreman at Motion Canada

Message

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People you may know



Jasmine Kaur
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Connect

Hamed Motamedi
International Business Development Manager

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Charita Ellis
Manager, Business Development @ Docebo

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Pawan Gurm
Broker & Business Development Manager at AKAL Mortgages

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Business Development Manager at Admission Hub

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2,999,602 members

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